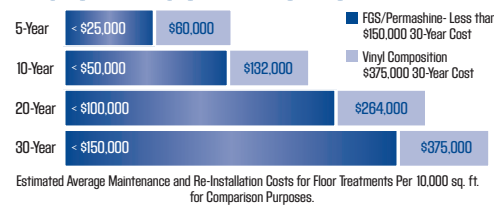


“DARE TO GO BARE” WITH STYLISH CONCRETE!



You might know that Budget Maintenance's Concrete Services, Inc. can repair concrete surfaces, but did you know that we can also create colorful and compelling showroom shines with your old floors? Using, **Permashine®**, a patented system, our experienced technicians deliver a beautiful finish to floors that are, over time, less expensive than vinyl composition floors.

BIG SAVINGS ADD UP OVER TIME!



BUDGET MAINTENANCE COMMUNITY FOCUS

CHALLENGE BUDGET MAINTENANCE TO CLEAN UP BLIGHT!



With each issue of the Budget Response we hope to receive suggestions about regional areas that could be beautified with Budget Maintenance's maintenance expertise. You tell us where it's at and we'll do the rest!

An abandoned lot in **Pottstown**; a litter-strewn median in **King of Prussia**; a hillside full of garbage in **Reading**, community blight exists everywhere Budget does business and we're asking Budget customers to **CHALLENGE** us to help.

It's a simple program: Identify an area of blight and extreme litter and, for each issue of the *Budget Response*, we'll select one of the areas to completely revitalize. We'll showcase the

area in the following issue so you'll see we're serious about cleaning and serious about contributing to the communities we clean in.



Blight Area Criteria:

Budget must be provided legal access to the area. Suggested areas must be in Chester, Montgomery or Berks counties and we would prefer high profile areas that can make an immediate impact on the communities we all work, play and live in.

MAKE A DIFFERENCE: SEND YOUR SUGGESTIONS TO CLEANUP@BUDGETMAINTENANCE.COM

BE ON THE LOOKOUT FOR OUR NEW WEBSITE COMING SOON! WWW.BUDGETMAINTENANCE.COM



BUDGET RESPONSE

A Quarterly Publication Provided By Budget Maintenance

SPRING 2006

VOLUME 3

HYBRIDS HAVE BUDGET'S FUEL BUDGET BALANCING BETTER

What's certainly not news these days is the cost of fuel and how that is impacting all kinds of businesses. **Budget Maintenance** was certainly no exception and, when we understood the reality that a gallon of gasoline will never be below \$2 again, we developed a plan that would benefit both Budget Maintenance and our clients.

WE CAN GET 50 MPG ON A TRIP TO A DISTANT JOB SITE

Budget Maintenance's plan for fuel savings is broad but includes transportation directives that are being called revolutionary for a company like ours.

"Budget Maintenance is setting an excellent standard for all service companies who undertake a good deal of regional traveling," said **John Allen Jr.**, company president.

"We are conscious of the fact that increased fuel costs are often passed on to customers and we're attempting to alleviate some of that."

Part of the fuel savings plan involved the purchase of two fuel efficient **Dodge**

Sprinter cargo vans to transport personnel and equipment efficiently to and from job sites. The Sprinter, introduced into the Budget fleet in 2005, is a diesel powered vehicle featuring walk through height and maneuverability superior to the earlier model Budget Maintenance vans. The Sprinter comes in around 27 mpg, surpassing the mileage of any other full-size van.

Two other Budget Maintenance management teams also saw their daily vehicle usage supplemented with high-tech alternatives recently. The addition of two **Toyota Prius** sedans for longer trips are really contributing to the success of the fuel savings program.

"It's amazing that we can get 50mpg on a trip to a distant job site," says **Budget Maintenance Emergency Services, Inc.** manager **Cecil Moore**. "Prior to the Prius we had to utilize a vehicle that was averaging 15mpg during the week."

The Budget staff unanimously agreed that

the Prius offered a comfortable, roomy ride and, "the best thing about them," continued Moore, "is the parking."

"We're saving a lot on fuel cost but I used to have to parallel park a four-door, king cab F250 in the city," recalls Moore.

The other Toyota hybrid is being used by **Budget Maintenance Concrete Services, Inc.** and the company is currently exploring expanding the hybrid fleet as more diverse vehicles, like pickups, become available.



MAINTAINING EXCELLENCE

By John Allen Jr.

MORE VALUE WITH BUDGET!

At Budget, we're continually trying to improve our cleaning and restoring of clients assets. This year we rolled out three programs that offer immediate positive results and exceptional long-term added value for our clients:

- Day cleaning with "Green" technology.
- Concrete polishing for new and old concrete.
- Fixed pricing on emergency services.

Added value is when ALL components of a service transaction are beneficial to the customer. Whether it's the individual doing the work, Budget Maintenance managing the work, or the customer receiving the work, the property and the tenants win all the way around.

Ask how Budget Maintenance can add more value to your portfolio today by calling me directly at 610-327-9030.

Sincerely,

John Allen Jr.
John Allen Jr., President

INVESTMENT IN TECHNOLOGY

HAND HELD THERMAL IMAGING CAPABILITY

Budget Maintenance's Emergency Services, Inc. recently made an investment in new technology that sees more than meets the eye. **Flir Systems™** ultra-compact, lightweight infrared **ThermaCAM B2** camera uses an uncooled microbolometer to detect, measure, photograph and document temperatures from -15°C to +45°C (+5°F to 113°F).

The hand-held, easy-to-use B2 is a rugged, ergonomically designed infrared camera that quickly pinpoints hot spots, offers precise non-contact temperature measurement,

crisp thermal imaging and in-field JPEG thermal image storage – all at the push of a button. The B2 allows inspection findings to be reported easily as the camera interfaces with a computer and reporting software. **Turn the page to learn how Budget Maintenance will effectively use the B2.**



Flir ThermaCAM B2. Thermal Imaging Camera, the newest weapon in Budget Maintenance's Emergency Services arsenal.

GET CAUGHT BEING SAFE!

Every quarter BUDGET MAINTENANCE will reward you and one of our employees when you catch him or her being safe on the job. Send your story to the Budget Response and we'll award \$50 TO YOU and \$50 TO THE WORKER!

THE BUDGET MAINTENANCE DIVISIONS

The **BUDGET MAINTENANCE** family of companies offers complementing services designed to work together to offer excellent and timely execution of nearly any service your building or property could possibly require. From our decades as a cleaning company to our expertise in insurance restoration and concrete restoration, one call does it all... **800-816-0008**.



FIXING PROBLEMS BECAUSE WE CAN FIND THE PROBLEMS

Budget Maintenance's new investment in Flir System's B2 Thermographic Camera allows Emergency Services to detect costly potential problems almost anywhere within a commercial property!

Visually detecting temperature variations with our state-of-the-art, infrared imaging system can help building owners avoid potential emergencies and possibly save them thousands of dollars in downtime, equipment losses and structural and content damages. The new system, on which employees have received specialized training, uses infrared technology to pinpoint issues that were previously undetectable without randomly ripping walls apart.

"Our new thermographic imaging system tracks and records measurements throughout an inspection," says manager, Cecil Moore. Digital, infrared images and results are exported to the computer and are invaluable tools for building owners and the company that can fix the problem, namely Budget Maintenance Emergency Services. Call Budget, toll-free, for a demonstration or to schedule an inspection at 866.WET 2 DRY.



Budget's new thermography service allows us to immediately find, report on and repair areas that could become costly problems later.



YOU CAN DEPEND ON OUR SKILLED AND UNSKILLED TEMPORARY LABOR FORCE

Like a lot of temporary labor companies, Budget Maintenance Construction Services, Inc., has a battalion of workers ready to help our clients with labor needs.

Unlike those other companies Budget Maintenance's management supervisors, field support and laborers are all "hands-on," involved in taking ownership and full responsibility of all of our temporary labor requests, whether big or small.

Budget Maintenance's temporary labor is geared towards blue collar physical work. Our team can handle a wide variety of requests for daily laborers, skilled or unskilled, short-term or long-term for:

- Construction Sites
- Warehouse Personnel
- Manufacturing Labor
- Special Event Staffing
- Lab Support Personnel
- Building Maintenance Personnel
- Senior Centers, Apartments, or Condo Complexes
- Specialty Cleaning ...and much more

Budget Maintenance has built its reputation on delivering solutions for delays in any labor production field. Call Lisa Mena or Steve McFadden at 610.269.5417 to see if we can help you.



Skilled craftsman Randy Gelsinger and site supervisor Fred Pettine in an unusual moment of rest.



BUDGET MAINTENANCE'S SUBCONTRACTORS EXCEED EXPECTATIONS

Management and staff are committed to unparalleled customer support through all levels of the Budget Maintenance Building Services, Inc. company. Budget Maintenance employees pride themselves on being an asset for property owners, property managers and facility departments, developers and construction managers.

The same can be said about all of our subcontractors. We have trained our subcontractors to implement the same principles in trying to successfully satisfy our customers and exceed expectations at all times. Our subcontractors help us to complement our labor needs, facilitate cleaning projects and handle specialty work such as concrete restoration, carpentry, painting, electrical and more.

Additionally, our subcontractors are held to the highest standards for business insurance, hiring procedures, business practices and most importantly, safety. Budget Maintenance Building Services stands behind our subcontractors and we are always looking for more of them. If you know quality contractors looking for work in Concrete Polishing, Concrete Caulking, Drywall and Spackling or Carpentry Repair Work, please ask them to call Bob Huff at 610.269.5417.



SERVICE HIGHLIGHT

POLISHED CONCRETE: THE SMART ALTERNATIVE



BUDGET MAINTENANCE'S CONCRETE SERVICES includes technicians experienced in all phases of concrete maintenance and specialists in all phases of concrete restoration. Together, these skilled concrete craftsmen are providing big box warehouse and larger commercial spaces with cost effective, better-performing alternatives to other flooring choices. What's more, specialty finishes can be employed to add color, texture and showroom shine for specific applications including retail and office space.

AN OLDER CONCRETE FLOOR CAN BE A THING OF BEAUTY: Budget Maintenance Concrete Services refurbishes and finishes floors that, over time, save owners money and perform better than vinyl coverings or painted surfaces. See the "Dare to Go Bare," story on the back of this Budget Response.

THE STORY BEHIND THE SIGNS

KEEPING THE SCENE CLEAN

Budget Maintenance sponsors regional roadways

The Sponsor A Highway Maintenance Corporation works with state transportation officials to systematically provide sponsored maintenance in thirteen states including Pennsylvania. With the slogan, "Pennsylvania Business is Picking Up," Sponsor A Highway and PennDOT have been beautifying roadways for more than fifteen years and Budget Maintenance is proud to sponsor some of the areas busiest.

"Of course we're happy to have the exposure," said company marketing manager Bob Huff, "but even more gratifying than the impression we're leaving on the community and on potential customers is the impression we're having on the environment."

Budget Maintenance currently funds the maintenance, including litter pick up and sweeping of three miles of Chester and Montgomery Counties' most important highways with plans to sponsor more:

- Route 422:** East of Route 23 Ramp, King of Prussia
- Route 30:** West of Pottstown Pike, Exton
- Route 202:** South of Route 422 Ramp, Wayne



HIGHWAY SIGNS like these on Routes 30, 202 and 422 signify Budget Maintenance's commitment to our community and to clean environments everywhere.